

Why Namtek Consulting Services?



The Small & Mid-Size Business Go-To for everything IT

See why Namtek Consulting Services has made a name for itself in the Small & Mid-Size Business World

Started in the year 2000, Namtek Consulting Services has been helping Small and Medium Enterprises with their IT needs for over 16 years. The company's main objective is to help SMEs improve and streamline their management processes by leveraging the latest technologies at affordable prices. Since the beginning, it's been all about offering *efficiency, flexibility, availability* and *affordability* when it came to IT services and systems.

The team at Namtek Consulting Services works hard to make sure SMEs have a chance, just like the large organizations, at implementing the latest software solutions without breaking the bank. It's never only been about offering software products and services; it's about offering answers and solutions to a company's questions and problems. Namtek's IT and Business Consultants help solve business challenges, eliminate inefficiencies, simplify complex processes and assess how to best tackle current and future issues.

In today's business world, technology has opened the door to streamlined processes, integration, automation and savings, not only in time but in costs as well.



We Integrate. We Simplify. We Improve.

Namtek Consulting Services' business approach when developing Software Solutions and providing IT Services

"Teamwork is the ability to work together toward a common vision" Andrew Carnegie

The passionate and determined team of software engineers at Namtek Consulting Services have developed flexible and efficient Management Software Systems, designed specifically for Small and Medium Businesses. This team of experts has a high degree of expertise and knowledge in



a variety of the latest high performance development tools in order to develop base or custom-made fully integrated ERP systems, Warehouse Management solutions and Project Management tools. On top of this, their expertise in EDI Communication and Business Intelligence/Analytics has helped small businesses be as innovative and efficient as large organizations, but without the high price tags attached. They are constantly on the lookout for new technologies in order to continuously learn, evolve and improve their skills to benefit their customers.

Their passion and determination is felt by customers and partners on a daily basis. The IT Project Managers and Software Engineers work hand in hand with clients in order to ensure the systems being implemented are a perfect fit for their business. It's an ongoing project, which is why a clear vision and an available support team are high priorities for Namtek.

” *[The Team at Namtek Consulting Services] has a very strong knowledge of the areas which they have serviced us. [They] have a very hands-on approach and are able to develop effective solutions at a rapid pace.* **”**

Dan Khoury, V.P. Sales & Marketing, **Chateau Bodywear**

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The Road to Efficiency

For some, this road can be long and difficult. For others, it can be smooth and hassle-free. According to Namtek, it's about partnering with the right IT Software Provider

There are many factors that can lead a business to efficiency. What the Management Team at Namtek Consulting Services realized early on was that a company can implement the best software system in the world, but still won't be efficient. This is only a small piece of the puzzle. This company won't be able to fully realize all the benefits associated to this system without the following:

1. Available Support - before, during and after the Software Implementation

Support is never-ending. IT Software Providers should constantly be available for their customers, long after the system implementation phase. Namtek takes pride in their availability to clients and partners, as they value the impact this has on a business.

2. User Training

How can a company operate efficiently if the system users aren't properly using the management software solution? At Namtek, clients are trained by the system designers and developers themselves. They know the system inside out which will allow new users to have a greater understanding of its full functions and features.

3. Determined, Attentive & Flexible IT Provider

Namtek's mission is to be there for their customers and to listen to their business needs, challenges, struggles, fears and ideas. Working towards building an efficient organization takes patience, determination, attentiveness, collaboration, flexibility and more, from both the IT Provider and the organization in question. Namtek's team never loses focus from the wants and needs of their customers.

4. A Good Fit between the Customer and the IT Provider

Hiring a Third-Party IT Provider is not the same as assembling a team of in-house developers. Employees won't be seeing or interacting with these experts on a daily basis but it is still crucial that everyone gets along and there is a good chemistry between these two parties.



We are more than just your Software Provider

...we're your IT Partner



In this day and age, Small and Medium Businesses aren't just looking for a Software Provider to sell them a whole bunch of Software Systems and Services. They are also not looking to hire an entire in-house IT staff. What most are searching for is to have a Third-Party IT team, that can be made available for when they need them, offer affordable prices for Software Solutions and IT Services and give their honest & expert advice, recommendations and insight on how to improve and streamline their business processes by leveraging technology. A real partnership between customer and IT Provider is what's necessary to make improvements and to see a real positive difference.

Namtek Consulting Services truly works hand in hand with their customers to ensure everyone is on the same page to reach maximum efficiency.

"We don't just sell you a product; we get on this journey with you."

Find an IT Partner in Namtek Consulting Services today!



LES SERVICES DE CONSULTATION
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